



Fontana Unified School District Ongoing Technology Project

Customer Profile

With approximately 42,000 students and 44 schools, Fontana Unified School District (FUSD) is one of the largest Southern California school districts serving Inland Empire students from preschool through adult education in a diverse urban/suburban environment. Fontana's schools are recognized nationwide for their fast growth in student achievement. Amongst many programs, the District operates its own Special Education Local Plan Area (SELPA) and serves many students who must overcome severe physical challenges. Adaptive technologies are used throughout the district, including specialized peripheral devices and text-to-speech software.



Technology Solutions

NIC Partners has been chosen by the District as its trusted technology advisor and is involved in FUSD's ongoing technology plan and actual program operations in the District. For the last (3) years, NIC Partners has acted as the districts go-to partner for a variety of technology implementations.

Physical Security – NIC Partners was awarded the District's video surveillance system project, estimated at \$1.1M. NIC Partners installed approximately (300) IP Cameras throughout the District, which included mounting all cameras and hardware, configuration of each camera and servers, and all necessary cable and power for each. After a successful implementation, NIC Partners was also awarded the District's annual maintenance supporting the entire video surveillance solution.

District Network Upgrade / Phase-I – In 2008, NIC Partners was awarded the District's E-Rate contract for Year 11 in the amount of \$10M. This contract included upgrading the District's existing Cisco hardware and network cabling for twenty (20) elementary schools and a high school.

New Jurupa Hills High School – With our successful ongoing partnership with the District, NIC Partners was asked to join them in designing/building their network

system for the new high school, an estimated contract at \$1.2M. This project will start mid November 2009, consisting of physical security, Cisco network security, AMP network cabling for approximately 2,600 drops throughout the campus.

School Impact

With the new physical security system in place, the District was able to capture vandalism and theft in multiple schools. By using the surveillance technology, the District was able to bring these situations to a dramatic, positive result. In turn, the successful implementation of physical security solutions has saved the district numerous amount of money in their maintenance costs.

About NIC Partners

NIC Partners is a Western US Regional Network Integrator focused on IP technologies in Unified Communications, Physical Security, Wireless LAN and 21st Century Classrooms. With contracting licenses and a turnkey philosophy, NIC Partners creates long-term partnerships for our customers. NIC Partners is a Cisco Gold Partner.

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